#### The History of our Company is the History of our Family

For five generations, our family has been dedicated to the construction. maintenance and sale of pianos.

#### 1859

In 1835 Heinrich Schulz was born in the village of Börnecke in the Harz mountains. He learnt the art of piano construction and in 1859 became a master piano builder in the Steinweg company in the town of Braunschweig.

#### 1865

1869

1 million

Theodor Steinweg sold his factory to his co-workers Helfferich and Schulz and Grotrian as an investor, before he emigrated to America. In New York, Steinweg and his father started production of the world renowed Steinway & Sons pianos.

Steinweg Nach The acclaimed instruments made in Braunschweig bear the name Grotrian,

Helfferich, Schulz, Th. Steinweg Nachf. (= succesor)



1873 Heinrich Schulz, who manufactured pianofortes by appointment to the royal court died at the age of 38 of pneumonia.



### 1888

1931

of 1944.

In 1888 Albert and Franz Schulz founded the Schulz brothers (Gebr. Schulz) company in Mainz. The piano builder and designer Albert Schulz worked on developing new ideas. He patented new resonance systems. His construction of a violin with round ribs made of two massive pieces of resonance wood is just one demonstration of his ingenuity. This violin is still in the Schulz family collection today.

When Albert Schulz passed away in

1931, he had managed to save the

company and survive the hard times of

the Great Depression. His son Günter

took over the business in Mainz for six

years. The business premises, as well as

the home in Mainz were hit by bombs

numerous times during WWII and then

completely destroyed in September





Günter Schulz 1907–1978

# Piano-Schulz

#### **SINCE 1888**

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#### 1948

With an injury, Günter Schulz was fortunate enough not to be taken as a POW in 1945, instead he was able to start rebuilding the business with the help of his wife. Johanna, in Wiesbaden.

The new company was named Piano-Schulz. Günter Schulz rode his bicycle to his customers who were as far away as Limburg and tuned people's pianos using borrowed tools.



1959 Herward Schulz started his apprenticeship at his parents' shop. In his travels around Germany and abroad, he encountered the most diverse methods used by different piano builders. His customers can rely on his competent advice.

Herward Schulz \* 1941

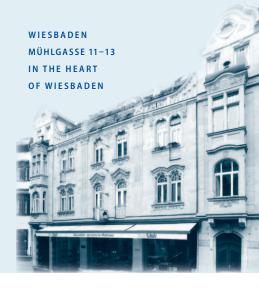
Piano-Schulz

**SINCE 1888** 



**Upright and Grand Pianos** new - used - restored rental - short-term rental for events Master workshop Repairs, restoration

Servicing, tuning



#### 1962

The move to our new premises in Mühlgasse 11–13 where there is finally enough room to display a large selection of our grands and uprights on three floors of showrooms.

2003 Christoph Schulz and his wife Sabine continue the family tradition in the fifth generation.



Christoph underwent three and half years of training to become a piano builder at Steinway & Sons in Hamburg. After completing his time as a journeyman at our piano workshop, he constructed a Grotrian-Steinweg Concert Grand as his masterpiece and passed the examination to become a master craftsman in November 1994. Christoph Schulz has headed Piano-Schulz since 2003

Christoph Schulz \* 1966

Sabine Schulz, pianist and piano



1937 Günter Schulz married the accomplished piano teacher Johanna Fey. With her abilities and knowledge, she was the ideal companion for

the business.

Frika Schulz\*

With more than 40 years of experience with keyboard instruments, Erika Schulz deepened her knowledge by completing an internship at one of the leading piano builders in Germany.

Feel free to come in and look around.



educator, has been playing the piano since she was six years old. She majored in piano at the University of Music in Würzburg. Since completing her degree in 1989, she has made regular concert appearances. and is a member of the Weber-Trio.



2013



# In the best tradition: Gebr. Schulz Pianos



H 112 · L 146 · D 60 cm

Our diminutive piano in a traditional look and solid construction with a good sound. Its affordable price has made it a sought after piano not only for beginners. Provided with Lid safty top.



124 N 118 N H 118 · L 150 · T 60 cm H 124 · L 151 · T 60 cm Big sound in a timeless classic. Lid safty top is standard. Its powerful sound - pure and soft convinces even professional players.

## Rental

**Ideal for beginners** or if you are just living here temporarily

#### Pianos

We offer rental pianos in various models, designs and styles. Rental prices range between € 26 and € 77 per month.

#### **Ouiet or Silent Pianos**

Our rental pianos can easily be set to play at low volume. We also carry silent pianos (two in one): meaning a traditional acoustic piano with an integrated digital piano. Nobody can hear you playing.

#### Delivery

We deliver rental instruments to your home and transport them back again at a pre-arranged time. The cost for this service is starting at € 88 per move in the Rhine-Main region.

#### Contract

The initial rental contract is for 6 months; it will automatically be renewed at monthly intervals until you give notice. All you have to do is call at least 4 weeks ahead of time to terminate the contract.

#### **Deducting rental costs**

If you would like to buy a new piano we will deduct 6 months of your rental fees from the total price. Rental pianos are however not for sale themselves.

#### Tuning

Your rental piano arrives at your house well tuned. We recommend another tuning 12 months later. We offer our rental customers a special price for tuning of € 90 in the Rhine-Main region.

#### **Grand Pianos**

We will gladly give you more information about renting a grand piano. Rental prices start at € 130 per month.

Based on our experience of more than 125 years, we know that a quality piano is crucial even for beginners. For this reason, we only provide pianos and grand pianos in perfect condition.

### The Grand

Playing a grand piano is truly a special experience. You are freer and have a wide range of view. Your technique is influenced as your playing becomes more nuanced



tically pleasing as its inner workings determine its outer shape.

Our grand pianos are constructed with the best all-natural materials such as wood, felt of virgin wool and leather. The sturdy cast frame and the massive sub-frame ensure a durable long life. The sound board, made of massive mountain spruce which grew uniformly, provides a radiant range of tones. All of our models feature a sostenuto pedal.

# GEBR.SCHUL

# **Pricelist**

**Opening hours** 

Mon – Fri Thu

Sat

Pianos			
112 N Tradition	polished black polished black/chrome polished white polished white/chrome	€ €	4.288,- 4.558,- 4.488,- 4.758,-
118 N Tradition	polished black polished black/chrome polished white polished white/chrome polished walnut/chrome	€ € €	4.800,- 5.070,- 4.998,- 5.268,- 5.598,-
124 N Tradition	polished black polished black/chrome		5.500,- 5.770,-
114 E Tradition	polished black polished black/chrome satin finished cherry wood polished white oiled solid walnut/chrome	€ €	8.280,- 8.580,- 8.180,- 9.300,- 9.480,-
124 E Tradition	polished black	€	9.980,-
111 GS Tradition	polished black polished black/chrome		9.300,- 9.590,-
Moonlight System incl. installation starting at			2.100,-
Grand Pianos			
151	polished black polished black/chrome polished white polished white/chrome	€ €	8.688,- 9.218,- 9.188,- 9.718,-
161	polished black	€	9.788,-
171	polished black	€	10.788,-
186	polished black	€	12.488,-
G 58	polished black	€	15.800,-
G86	polished black	€	22.500,-

All prices include sales tax (Value Added Tax, VAT). We accept your

VAT form (Abwicklungsschein). Free delivery within Germany

Models and prices are subject to change. You can find more models and brand names as well as gently used pianos on three floors of showrooms

# Piano-Schulz

9.00 to 13.00 and 14.30 to 18.00 9.00 to 13.00 / closed in the afternoon 9.00 to 14.00 Parking is available in our courtyard

Piano-Schulz e.K. · Inh. Christoph Schulz 65183 Wiesbaden · Mühlgasse 11–13 Telephone (0611) 99 22 40 · Fax 99 22 440 www.piano-schulz.de info@piano-schulz.de



The Top Model 111 GS H 111 · L 148 · D 53 cm A small piano to fit into any room but with outstanding sound qualities.Traditional style for connoisseurs.The way it feels and sounds

H 114 · L 145 · D 58 cm

Carefully crafted bridges pass the vibrations of the strings efficiently

on to the soundboard. The rich sparkling sound lends intense feeling to your playing. Traditional style with smoothly rounded

The Traditional

114 E

corners.

#### View into the inside of 111 GS Approved since more than 100 years: The extremely reinforced iron frame, bearing more than 20 tons of tension.

## **Our services include:**

Tuning, maintenance and restoration of premium quality pianos.

## For your notes



